TIMING IS CRUCIAL

Training For Distributors
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THE “MISSED OPPORTUNITIES”

• “Have you ever heard of the Big One that got away?” In fishing.........
• “I should have invested earlier, or invested more?” At the stock market..............
• “How come nobody told me about this money making opportunity?” In business or MLM meetings................
• “Bad timing, wrong timing, out of timing, timed out, if only.............?????????????????”
The time is now.
THE CRUCIAL TIMING FACTS

• Familiar with all these phrases?
• In our daily lives, these statements are often heard repeatedly from our family, friends, associates, colleagues, even strangers or spoken by ourselves.
• Timing Is Crucial. Learn from these facts and you can fine tune yourself to be at the right place, at the right time and with the right opportunity. Succeed in your Gano Excel business.
THE CRUCIAL TIMING FACTS

1. Be on time
   Punctuality is a crucial habit. Make it a habit to be punctual for every appointment or meeting. It takes 21 days to replace a good habit with a bad one.

2. Make the time
   Plan to be at every BOP (Business Opportunity Presentation), every Training or Activities by Gano Excel. When you do not make the time, you do not make the money too.
THE CRUCIAL TIMING FACTS

• 3. Put in the time
  • Make conscious efforts to build the Gano Excel business. Make concerted team efforts to help everyone to grow in physical and financial health and achieve family happiness.

• 4. Be present every time
  • Discipline oneself to be available to be at all Gano Excel meetings/events/activities/
THE CRUCIAL TIMING FACTS

functions. Your presence proves you take the Gano Excel business seriously to become a successful entrepreneur.

• **5. Participate every time**

• Participate in every event or meeting with Gano Excel. In order to win in any match plays or competitions, we must first participate. Without the participation, one can never become a winner.
THE CRUCIAL TIMING FACTS

• **6. Be involved all the time**

• To become a successful entrepreneur in the Gano Excel business, one has to be hands-on, to be involved on a daily basis. Learn about the products’ effectiveness in improving one’s health, get involved in the marketing, the recruitment of members, the team building, organizing the small coffee meetings, the BOPs, the training sessions. Be involved.
THE CRUCIAL TIMING FACTS

• 7. Be prepared all the time
• Scouts’ Motto – Be Prepared for Life – to live happily without regret, knowing that you have done your best. Be prepared to be a successful entrepreneur, a leader by example, a legacy for others to follow in the Gano Excel business. But first, be prepared for all the training you have to undergo to reach the above goals in life.
ASK US HOW

make

MONEY

ASK US HOW

ASK US HOW

ASK US HOW
THE CRUCIAL TIMING FACTS

• 8. Take opportunity every time

• Carpe Diem, seize the day, seize the moment. Share the Gano Excel business opportunity with everyone we meet. We are not in the “Secret Business”. Meet the people, talk to the people we meet. Meet more people, talk to more people. Non-stop repeat of this “secret” formula guarantees success in our business. Do it!

• "Opportunity is missed by most people because it is dressed in overalls and looks like work."
LIVE TO TELL THE CRUCIAL TIMING FACTS

• When you have mastered all the crucial timing facts on a daily basis, you will never go out of sync with your timing in everyday life and in business.

• Most importantly, you will be able to tell everyone you encounter from then on, “I was there, I was in the right time, at the right place, with the right opportunity with Gano Excel.”